

My Utilities

Powered by MyABCM USA



To ensure compliance with regulatory standards and approved business processes, utilities are subject to government supervision during the approval of tariffs, standardization of accounting formats, review of annual reports, analysis of mergers and acquisitions, evaluation of other related business activities and the resolution of customer complaints.

Among the processes that are most visible to the public are tariff guidelines, or formal requests by a utility or other regulated organization to modify the rates they charge their customers. Before increasing its rates, a regulated utility must, as a first step, obtain approval from the appropriate regulatory commission. By law, these commissions must balance rates that are fair and reasonable for the customers and the company.

Given this, utilities now require automated business processes that can help streamline the activities of the data request phase to alleviate regulatory and legal pressures.

My Utilities is a complete and customized technology solution that offers support, training and technical consulting, in addition to having implementation accelerators that stand out for the sector-specific activity dictionary, with all the pro-

cesses and reports that are essential for a granular analysis of the business's costs and profitability.

What is it?

My Utilities is a **MyABCM** solution designed to deliver results quickly, providing solutions that best suit the business and meet the profitability goals, while preparing people to perform in a completely new way. It has the purpose of using cost assessment and definition models to analyze the performance in various scenarios in order to justify the determination of tariffs in public utilities.

Who is it intended for?

Solution focused on the public service sector, such as energy, water, transport, postal service, telecoms, among others.

*"Accurate financial information is an essential requirement for correct and informed decision-making. Undoubtedly **MyABCM** is a tool that gives us a lot of support."*

Guntars Balcuns

*Planning and Control Director - Latvenergo
Latvia*

Benefits

- Increases the return to shareholders through a more effective capital and operating expense modeling in tariff pricing;
- Provides a better return on invested capital from a better capital allocation to projects;

- Increases the contribution margin on the supplied energy by greatly optimizing network operations;
- Improve the revenue on services, reducing the "leakage", theft, fraud and errors.

Source	Driver Name	Driver Cost	Contribution Percentage
Materials	\$/material	(\$37,063.90)	24.55%
Oper. Class1	\$/oper	(\$35,183.81)	13.85%
Install/Remove wire	Hours installing/removing wires	(\$17,386.46)	7.48%
Connective Maintenance	# of maintenance requests	(\$16,281.10)	7.01%
Self remove anchors	# of anchors	(\$11,107.30)	4.78%
Plan work day	# of days planned	(\$9,796.96)	4.22%
Self remove cables	# of cables	(\$8,476.22)	3.13%
Install transformers	# of transformers	(\$8,343.80)	3.59%
Institutional Marketing	# of fractional advertisement hours	(\$8,205.46)	3.57%
Setup work area	# of setups	(\$7,797.10)	3.32%
Deliver Products	Delivered cubic volume	(\$5,781.36)	2.49%
Preventive Maintenance	Preventive maintenance hours	(\$5,709.26)	2.49%
Prepare quality reports	# of reports prepared	(\$5,516.74)	2.37%
Practical Marketing	# of advertisement hours	(\$3,276.60)	1.39%
Market Research	# of investigation hours	(\$4,822.43)	2.07%
Store Products	Storage square feet	(\$4,752.22)	2.04%
Prepare Proposals	# of proposals	(\$4,740.18)	2.04%
Analyze quality reports	# of reports analyzed	(\$4,213.60)	1.81%
Inventory Control	Inventory square feet	(\$3,887.74)	1.66%
Load Trucks	Loaded cubic volume	(\$3,656.96)	1.57%
Mail courier	# of parcels sent	(\$3,126.39)	1.29%
Classifying and Picking	Classifying hours	(\$2,876.22)	1.11%
Receive Materials	# of purchasing invoices	(\$1,981.92)	0.94%

Clients who can prove the efficiency of this solution:



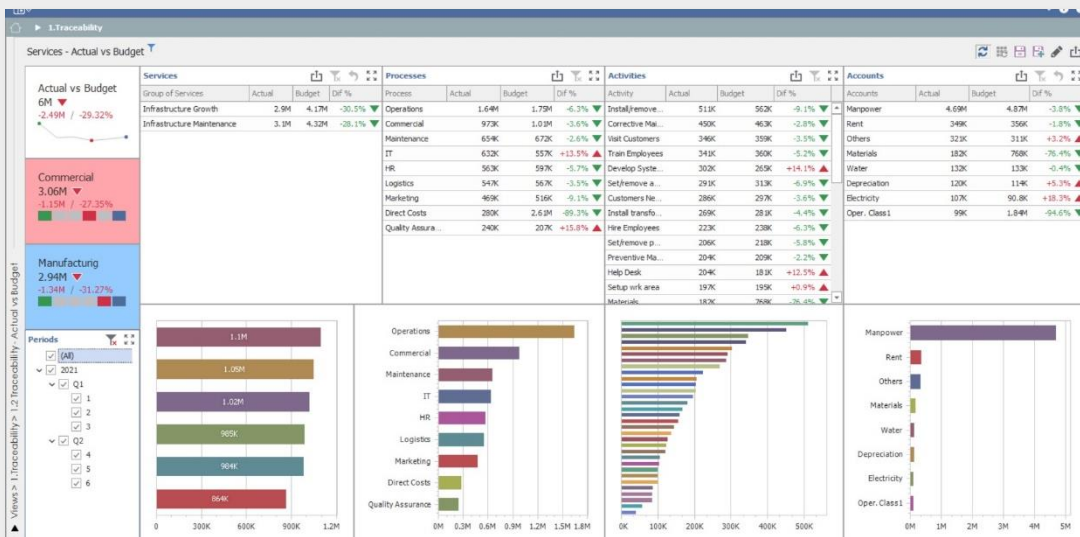
Process

With a proven track record of providing successful and customized **MyABCM** solutions that meet or exceed clients' expectations, **My Utilities** has a delivery methodology that speeds up the realization of business benefits without adding risk or compromising quality. Models are built and tested to ensure that the tool that was set up meets functional and technical specifications of the company.

Challenges

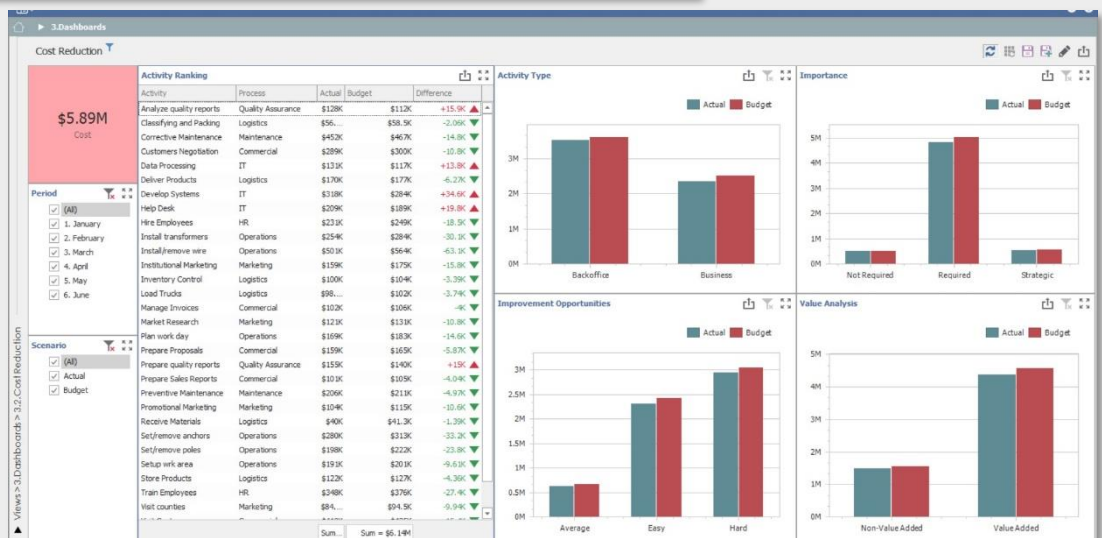
Data are everywhere and the challenge is to use them in an efficient way that can increase the shareholder value.

With experience in the sector and a proven "Ready to Run" methodology for fast deployment, we help utilities organizations use existing data - even the unstructured and non-compliant data that reside in spreadsheets and other "offline" formats - to create sophisticated analysis for decision-making.



Traceability: Actual vs Budget

Dashboard: Cost Reduction



MyABCM is the leader in technology solutions for indicator-based planning and strategic cost and profitability management that help organizations increase the shareholder value. Combining unmatched experience and technological innovation in over 1,000 projects, **MyABCM** brings business and technology together to help clients improve their profitability and create sustainable value for the company.

To find out more, contact us: www.myabcm.com/contact

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